LETTER FROM JOHN FAHIMIAN

August 10, 2020

Dear Cambridge Antique Market Dealer:

The Cambridge Antique Market is celebrating its 29th birthday this month!

Since start of the Market in August 1991, we have had the privilege of renting spaces to many wonderful tenants some who are no longer with us and quite a few others who went on to start families and have now produced teenagers almost ready to purchase their own antiques and collectibles!

We hope to see another generation of antique lovers pass through the doors.

Since the start, there have been several events which had a significant effect on our business: the rise of EBAY and internet buying; the catastrophe of 9/11; the disruptive effect of the construction of the hotels + MBTA rail and road improvements going on around us; and most recently, the Corona virus which still is having it's effect.

The Corona virus caused us to close down on March 15 and we remained closed until a "soft opening" at the beginning of June. During the down time we had a chance to update our computer system and perform building improvements on the first floor to make for a safer experience for our staff and visitors.

Although we were not open for business, we asked that dealers pay 50% of their rent during that period in order to have enough funds to cover overhead expenses to keep the company in business. We requested that dealers begin paying their full rent on July 1st.

As you are aware, we have very limited parking at the Market. The hotel next door has said that our dealers can park their cars in the hotel parking lot for a short time during the day when the hotel is not busy and we let their guests park in our lot during the evening when we are closed. Please use the hotel lot to park so that our customers can find spaces in our lot. This should alleviate a lot of the frustration with those dealers wishing to spend times working on their spaces.

We will plan to keep you posted with any updates.

On behalf of all our staff, we wish you good health

John Fahimian, Owner